



# TEAL SOUND

## DRUM & BUGLE CORPS

### JACKSONVILLE, FLORIDA

## 2008 FINANCIAL AGREEMENT

Name: \_\_\_\_\_ Section: \_\_\_\_\_

The purpose of this agreement is to provide you with an overview of the costs involved in participating as a member of The Teal Sound Drum & Bugle Corps. In order for the corps to function, there are fees attached to membership. Below, we explain for clarity, the fee system in place for 2008.

Your signature on this agreement will be considered binding; please be certain that you read and understand all of the requirements before you sign your name. This agreement will constitute your acceptance of the following fees as a participant of The Teal Sound.

Financial obligations to the corps for the members are as follows:

### I. Tuition Fee - \$2000.00

Tuition fee includes participation for The Teal Sound including all camps (except Dec 15 - 16 & Spring Training) and the summer tour. Instruction, food, and all "care and meals" are included in the services offered during these periods. Transportation costs are included as well.

#### A. SCHEDULE OF PAYMENTS

##### 1. Option 1 – Standard Schedule

<i>Due Date</i>	<i>Amount</i>	<i>Total Paid</i>
On or before January 13th	\$350	\$350
On or before February 10th	\$350	\$700
On or before March 15th	\$350	\$1050
On or before April 20th	\$350	\$1400
On or before May 11 <sup>th</sup>	\$350	\$1750
On or before May 23rd	\$250	\$2000

**\*Any fees not collected by June 11<sup>th</sup> will be subject to a monthly interest charge of 1%.**

**ALL RETURNED CHECKS WILL BE SUBJECT TO A FEE OF \$25.00.**

##### 2. Option 2 - Early Bird Special

If you choose to pay the entire amount prior to March 1st, the total tuition fee is **\$1800** (a 10% discount)!

- a) The total of \$1800.00 can be paid any time in total before March 1, 2008.
- b) The early bird option is not available after March 1, 2008.

**\*\*\*Registration, Camp Fees, Uniform/Equipment Fee and Spring Training Fee are explained below\*\*\***

Note – All fees may be paid with cash, check or by credit card (MasterCard or Visa).

#### B. TUITION REFUNDS

##### 1. *Voluntary Termination of Membership*

If for any reason you decide that the Teal Sound is not for you and you withdraw of your own choice, we have a refund schedule in place as set forth below. Lack of attendance without prior approval may be considered as a voluntary withdrawal from the corps. Please read this policy carefully. We will withhold a certain percentage of fees paid as determined by the date that you have chosen to depart the Teal Sound. Realize that the later you depart, the more severe the tuition forfeited. **NOTE – all decisions to terminate membership must be made through USPS certified mail to the Corps Director @ 401 Habersham Rd., Thomasville, GA 31792.** The date of departure will be considered the time the communication is received and/or postmarked by the Teal Sound.

The schedule below assumes that you have in fact paid all fees on a timely basis. In the event you have not, and there is money due, you will be billed for the balance, and the penalty will be assessed.

**Voluntary Termination**

January 16 – February 9  
 February 10 – March 14  
 March 15 – April 20

**Tuition Payment Forfeited**

\$175  
 \$525  
 \$875

**NO Refunds will be issued once a student has been issued a contract by the corps and returns it signed for participation in the 2008 Teal Sound.** The first issuances of contracts are to be given at the January camp. The entire corps will be contracted by April 20, 2008. Please understand that we are making a commitment for the student to participate and are contracting them based upon their decision to participate with us. If a student decides to voluntarily terminate their membership after they have been contracted, all membership fees paid to date, will be held by the corps and used to replace said member by having to spend additional costs recruiting a new student to fill their spot on the field.

Remember, the above fees include all services offered by the Teal Sound over the course of the winter rehearsals and the summer tour. Also, know that your acceptance of membership, does not allow for someone else to be a part of the corps.

**2. Involuntary Termination of Membership**

If you do not receive a position with the Teal Sound due to performance considerations, you shall receive the following refunds. That is, if you are not awarded a contract to march by the staff that money held by Teal Sound will be for the services provided for the time you participated in the corps. It is not to be a penalty, but a fee for service.

**Involuntary Termination**

January 13 – February 9  
 February 10 – March 14  
 March 15 – April 20

**Tuition Payment Forfeited**

\$125  
 \$300  
 \$700

**If your membership is terminated due to flagrant misbehavior (destruction, insubordination, fighting, refusal to pay fees) you shall receive NO refund.**

**3. Termination due to injuries – only applicable after May 26<sup>th</sup>**

If you cannot finish the season due to injuries, you must furnish a doctor's note and you will be refunded as follows. Please understand that if we do not have a licensed physician's diagnosis and excuse from any further activities, no refund will be offered.

**Date Injured**

June 6 – June 15  
 June 16 – July 4  
 July 5 – July 15  
 July 16 – July 31  
 After August 1

**Non-Refundable**

\$1400  
 \$1600  
 \$1750  
 \$1875  
 No Refund

\*The date injured is based on the date the individual member terminates his/her involvement with the corps (relinquishes member position), not the date of the injury.

**4. Alternate Status**

Some members will be offered a position as an alternate. If you depart with the corps on tour, and you are designated as an alternate, the fee to march is **\$1300.00**. This fee must be paid before the corps departs on tour. If you gain a position during the season (on tour), there will be no increase in the participation fee. All alternates must pay all other fees (audition/registration, camp fees, Uniform/Equipment Rental and Spring Training fees).

**II. Registration Fee**

All potential members are required to pay a non-refundable registration fee of \$80. This fee must be paid before your first audition. A \$65.00 Early Registration Fee applies prior to October 15, 2007. Veteran members may be awarded a discount on this fee to be determined by the Director and Assistant Director. This fee helps us to offset the costs of office materials and supplies to produce all registration forms, documents, audition materials and audition site fees.

**III. Camp Fees**

Members are responsible for the fees associated with the hosting of all camps. These fees go to help defray the costs associated with and by the housing provider. They include electricity, facility usage, and supplies consumed. These fees are due at check-in.

**Camp Fee Schedule:**

All Camps -

\$25 per person

**IV. Spring Training Fee (non-refundable):**

The Teal Sound rehearses for approximately 2.5 weeks, prior to the beginning of tour. This period of time is referred to as "Spring Training". The fee for Spring Training covers food (four meals per day), housing, instruction, etc., for the total days of Spring Training. The fee is the same for all, regardless when you arrive.

**Schedule of Payment**

***Date Due***

June 8th

***Amount***

\$150.00 per person

**V. Uniform/Equipment Rental Fee:**

To provide proper care for all uniforms and equipment, a fee of \$50.00 is due and payable with your signed contract. This covers the cleaning, alterations, repairs to uniforms, and also includes the upkeep and maintenance on the equipment provided by the Teal Sound.

**VI. Fund-Raising**

**A. Mandatory Fund-Raisers\***

Three mandatory fundraisers are conducted throughout the year. They are designed to raise funds for the corps, and to help members alleviate the cost of participation. Each fundraiser will be discussed and administered at the camps.

**B. 50/50 Raffle**

Each member will be able to deduct \$100.00 off their tuition once they have sold their first 10 tickets. This special fundraiser will be on going throughout the season. However, in order to take advantage of this special, one-time discount in tuition, a member must have their 10 tickets sold no later than the members second camp attended. The member is to turn in their ticket stubs and money in a plain white #10 envelope, with their name on it that will be collected at the time of check-in.

*\*The corps reserves the right to designate a fourth fund-raising event if necessary, that will be required to be completed by the member.*

**C. Dream Builders (Member Sponsorships)**

This program targets businesses, civic groups, family, and friends in your community to help sponsor individual members. Sponsorship packets are available from the office at the camps. Each member will be responsible for signing their name, addressing the brochure, and mailing it at their own cost. This is an outstanding way to help reduce individual's dues and is 100% tax deductible by the donor.

**VII. Miscellaneous Costs:**

***The following items are covered under the Tuition Fee:***

- The corps supplies brass players with two pairs of black gloves. Replacement gloves can be purchased for \$2.00 a pair.

***The following items are not covered under the Tuition Fee:***

- Corps members who are not covered by medical insurance are required to have some type of insurance for the summer. The corps will not pay for any medical bills accrued by the member over the summer tour. The corps does provide physical injury insurance in case an injury is incurred while participating with the Teal Sound.
- Corps members required to wear marching shoes will be responsible for the purchase of one pair of "Dinkles", approximately \$25.00, including shipping.
- Guard members show shoes, show gloves and any undergarment if necessary (unitard). The approximate cost for these items is \$75.00.
- Corps members are required to wear black shorts and a black "Under Armour" type dri-fit shirt as an undergarment. Each corps member will be responsible for purchasing these items.
- Each section of the corps may request that members purchase section shorts. This helps build unity throughout the corps and helps to identify sections while on the rehearsal field. This item is not mandatory but suggested.

**I understand the financial obligations of membership in The Teal Sound and agree to comply with the above. I understand that failure to comply may result in termination of membership.**

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*Member's Signature*

*Date*

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*Parent/Guardian's signature if member is under 18 years of age*

*Date*